



About Marie Bankuti, PCC, CPCC, PMP

An accomplished, certified Leadership and Team Coach, Consultant, Trainer and Project Management Professional who has built her 33+ year career on a commitment to excellence, integrity, and continuous learning. Her passion is helping leaders and teams bring their very best to their work, while creating engaged and productive working relationships.

As Coach and Trainer, she supports professionals, managers and emerging leaders to make their greatest contribution. She assists them in identifying, claiming and sharing their unique strengths, defining their own success, and creating their individual leadership style. Her work is grounded in the strong belief that meaningful relationships are at the core of our professional success and personal fulfillment, and that leadership is not confined only to those with the title.

With over 28 years in Information Technology as Developer, Business Analyst, Project Manager and PMO Manager, Marie is process and results oriented, focusing on client needs, producing outcomes through nurturing business and technical talent. She utilizes a collaborative, team building approach and in-depth analysis. Communicating comfortably across all levels of an organization, she possesses the ability to focus on strategic issues and take risks based on sound decisions. Her excellent leadership, mentoring, communication and problem-solving skills have inspired those she has worked with while serving in State Government, Financial, Banking, Manufacturing, Consulting and Non-Profit industries.

Among other coaching and training accomplishments, Marie is the Lead Coach and Co-Developer of the highly successful Elevate Coaching Program at Cognizant Technology Solutions, personally coaching over 300 first-time Managers through Director level; having grown to 5 coaches and 1000+ associates coached program-wide since 2011.

Certifications & Education: Professional Certified Coach (PCC), Certified Professional Co-Active Coach (CPCC) and Project Management Professional (PMP), Authorized Facilitator of the Team Diagnostic™ and the Leadership Circle Profile™ 360 Assessment; Coaching and Leadership training through Coaches Training Institute, Center for Right Relationship, and Team Coaching International; B.S. in Business Administration from Emmanuel College, Certificate in Computer Programming & Operations from Control Data Institute.

